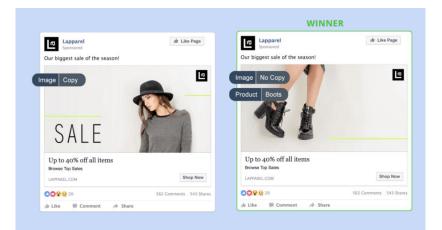
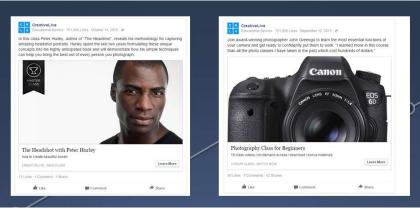


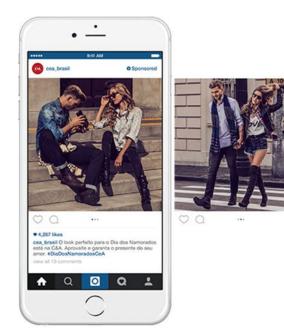
1. Are you testing multiple creatives? Have you tried videos vs images vs carousel ads?



- Are you testing multiple creatives? Have you tried videos vs images vs carousel ads?
- 2. Is the copy on your ad creating curiosity or pattern interrupt?

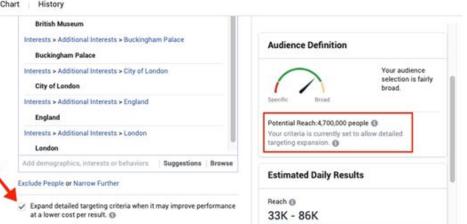


- Are you testing multiple creatives? Have you tried videos vs images vs carousel ads?
- **2.** Is the copy on your ad creating curiosity or pattern interrupt?
- 3. Do your ads tell a good story with an attractive character?





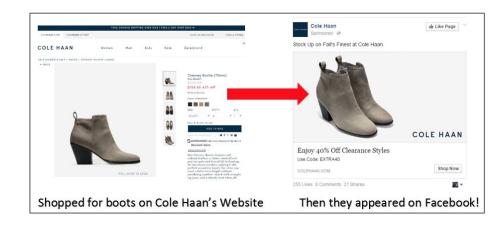
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- **2.** Is the copy on your ad creating curiosity or pattern interrupt?
- **3.** Do your ads tell a good story with an attractive character?
- **4.** Have you tried changing the targeting? (gender, age, FB interests)
- 5. Do you have a list of buyers who you can make a lookalike audience for to use as targeting?



6. Are you using retargeting ads to capture abandoned cart people?



- **6.** Are you using retargeting ads to capture abandoned cart people?
- 7. Are you warming people up with videos or live stream that don't require a commitment to buy from them?

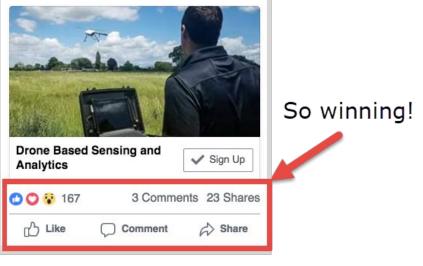


- **6.** Are you using retargeting ads to capture abandoned cart people?
- 7. Are you warming people up with videos or live stream that don't require a commitment to buy from them?
- 8. Are you responding to all comments on the ads to drive engagement?



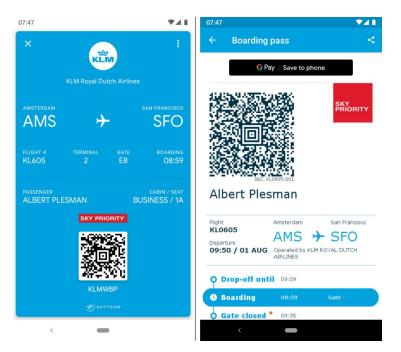
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...

- **6.** Are you using retargeting ads to capture abandoned cart people?
- 7. Are you warming people up with videos or live stream that don't require a commitment to buy from them?
- 8. Are you responding to all comments on the ads to drive engagement?
- 9. Do you have a bot attached to the ad to follow up with them in messenger?



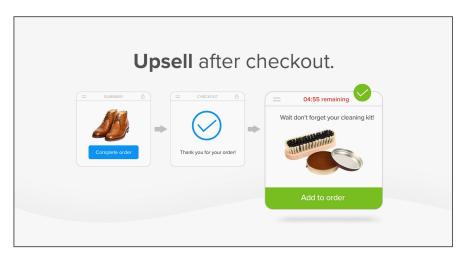
10. Is the offer on this funnel step confusing? Are you trying to sell two things at once? Try simplifying the copy on the offer in this step.



- 10. Is the offer on this funnel step confusing? Are you trying to sell two things at once? Try simplifying the copy on the offer in this step.
- 11. Have you funnel hacked a proven funnel in another market and modeled it (down to the detail)?



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- 12. Do you need other upsell in order to raise the ACV?



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- **11.** Have you funnel hacked a proven funnel in another market and modeled it (down to the detail)?
- **12.** Do you need other upsell in order to raise the ACV?
- 13. Do you need to add a downsell in order to raise the ACV?



- **11.** Have you funnel hacked a proven funnel in another market and modeled it (down to the detail)?
- **12.** Do you need other upsell in order to raise the ACV?
- **13.** Do you need to add a downsell in order to raise the ACV?
- 14. Do you have a compelling and sexy hook on this step of the funnel? Is there a reason for them to stop and pay attention?



The art of good 'wood'--two legendarity concise & impactful New York City tabloid headlines.

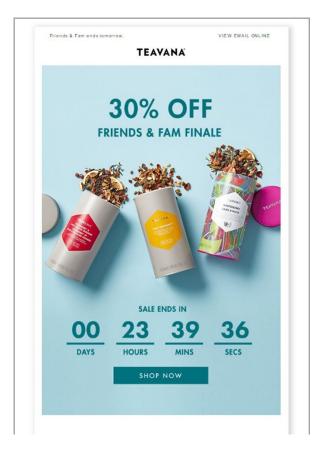
- **13.** Do you need to add a downsell in order to raise the ACV?
- 14. Do you have a compelling and sexy hook on this step of the funnel? Is there a reason for them to stop and pay attention?
- 15. Is there a good story that explain why they need this piece of the offer?



- 14. Do you have a compelling and sexy hook on this step of the funnel? Is there a reason for them to stop and pay attention?
- **15.** Is there a good story that explain why they need this piece of the offer?
- 16. Is there a way to make this offer sound free (when they buy x)?



- **15.** Is there a good story that explain why they need this piece of the offer?
- **16.** Is there a way to make this offer sound free (when they buy x)?
- 17. Is there a way to sell them something additional to a captive audience once they've finished buying (on the order confirmation)?



- 16. Is there a way to make this offer sound free (when they buy x)?
- 17. Is there a way to sell them something additional to a captive audience once they've finished buying (on the order confirmation)?
- 18. Can you pre-frame or price anchor the offer so it seems more irresistible?



5 Makeup Tips For Older Women By 64 Year Old Makeup Artist Turned Super Model Cindy Joseph!



Cindy Joseph's makeup tips for Boomers

1. Use cream-based, not powder-based cosmetics on your face. Powder adds texture to skin that already has developed texture.

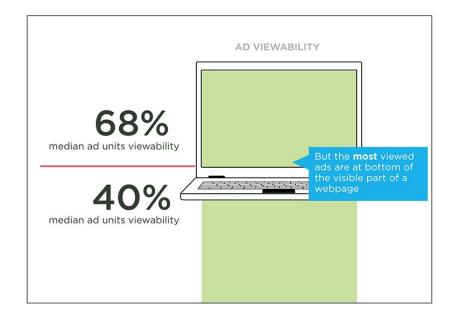
2. A good rule of thumb for lipstick is to find a tone that matches the inner lip or gums.

3. Women older than 50 tend to lose definition in their eyebrows. Just go with that. Don't recreate the brows you had in your 20s.

4. This is a hard one, but do not wear any eye shadow at all (and especially no contour eye shadow in the crease because it gives the appearance of deepening the crease). A little bit of mascara is OK.

5. Tinted moisturizers don't work. If you're going to use a foundation to even out skin tone, find one that gives coverage but doesn't add texture. Be willing to spend money on a foundation and take your time to experiment and find the exact right shade. Matching your skin tone exactly is critical.

- **18.** Can you pre-frame or price anchor the offer so it seems more irresistible?
- 19. How can you reduce the wasted space at the top to get the user to the meat of the funnel faster (without as much scrolling)?



- **19.** How can you reduce the wasted space at the top to get the user to the meat of the funnel faster (without as much scrolling)?
- 20. Do you have urgency (time's running out copy or messaging on this piece of the funnel?



- 19. How can you reduce the wasted space at the top to get the user to the meat of the funnel faster (without as much scrolling)?
- **20.** Do you have urgency (time's running out copy or messaging on this piece of the funnel?
- 21. Do you have scarcity (there are limited quantities) copy on this piece of the funnel?



- **21.** Do you have scarcity (there are limited quantities) copy on this piece of the funnel?
- 22. Does your funnel step breed trust and authority? Are there lock icons, guarantee icons, no misspellings, good grammar, contact phone number in the footer, exit pop with a # to call if they need it?

Billing Informa	tion	128-Bit Secure	
Name on card		DMV Cheat Sheets.com	×
Card Number			0
Expiration date	Month Year	Authorize:Net	AUTO I Californ
Security Code		SECUMED BY	
Billing Zipcode		\$10,000 Warranty	
	Submit Order	MasterCard. VERIFIED SecureCode. by VISA	W Continue Shop

- 22. Does your funnel step breed trust and authority? Are there lock icons, guarantee icons, no misspellings, good grammar, contact phone number in the footer, exit pop with a # to call if they need it?
- 23. Is the language friendly?



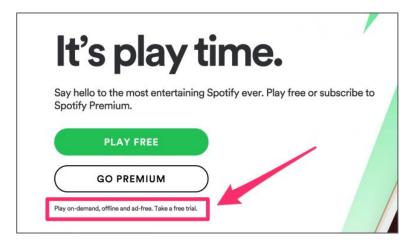
- **23.** Is the language friendly?
- 24. Is the piece of the offer you're trying to sell on this step, does it fit with that they just bought?



- **23.** Is the language friendly?
- 24. Is the piece of the offer you're trying to sell on this step, does it fit with that they just bought?
- 25. Do you offer a guarantee?



- 24. Is the piece of the offer you're trying to sell on this step, does it fit with that they just bought?
- 25. Do you offer a guarantee?
- 26. Do the buttons to buy have Call To Action copy?



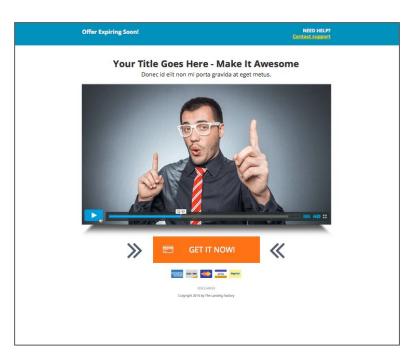
- **25.** Do you offer a guarantee?
- **26.** Do the buttons to buy have Call To Action copy?
- 27. Are the buttons easy to find?



- **25.** Do you offer a guarantee?
- **26.** Do the buttons to buy have Call To Action copy?
- **27.** Are the buttons easy to find?
- 28. Are there places on the page where the copy /images are distracting, boring or being skipped over?



- 28. Are there places on the page where the copy /images are distracting, boring or being skipped over?
- 29. Have you tried adding a sales video or sales demo?



- 29. Have you tried adding a sales video or sales demo?
- 30. Have you tried a free trial option as well as a buy now?



- 30. Have you tried a free trial option as well as a buy now?
- 31. Have you tried hiding the order form behind a button click vs. having it right there on the page the whole time?

× Control W No Order Button Delay Important Information About Your Order Neuracel WAIT! We wanted to thank you for out Your Order investing PSNeuracel. VS. We wanted to thank you for investing PSNeuracel. VOUR ORDER HOW THE NUMBERS STACKED UP WITH MO ODDER BUITTON HELRY ON THE UPSEL UPSELL ORDER BUTTON WE

ORDER BUTTON DELAY

- 31. Have you tried hiding the order form behind a button click vs. having it right there on the page the whole time?
- 32. Do you have an announcement bar at top where you call out your people (ie. Attention: Real Estate Agents!)



- 32. Do you have an announcement bar at top where you call out your people (ie. Attention: Real Estate Agents!)
- 33. Have you added a Brunson Box (a video spoiler box) under your video?



- 33. Have you added a Brunson Box (a video spoiler box) under your video?
- 34. Have you tried putting an ADD to Cart button on top of your video rather than below?



- 34. Have you tried putting an ADD to Cart button on top of your video rather than below?
- 35. Have you tested multiple price point?

\$27 gets you 100 motivated sellers into your real estate offers. That's 27 cents per seller lead. You can't buy a pack of gum for that! I have to warn you, though. **There's room for only 100 action takers**. Once they're gone, the price jumps to \$497.

Reserve your spot now for the 'Motivated Seller Leads System' Training:



Now, if for any reason you don't think this is right for you, or you didn't get what you thought you'd be getting, no problem.

Get on the first training module. If after the first module you feel it's not for you, 'il refund your \$27. No questions asked.

\$47 gets you 100 motivated sellers into your real estate offers. That's 47 cents per seller lead. You can't buy a pack of gum for that! I have to warn you, though. **There's room for only 100 action takers**. Once they're gone, the price jumps to \$497.

Reserve your spot now for the 'Motivated Seller Leads System' Training:



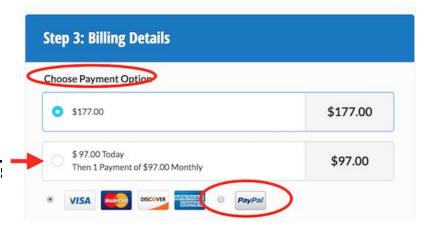
Now, if for any reason you don't think this is right for you, or you didn't get what you thought you'd be getting, no problem.

Get on the first training module. If after the first module you feel it's not for you, I'll refund your \$47. No questions asked.

- 35. Have you tested multiple price point?
- 36. Have you tried changing the price to end in a 9 or a 7?



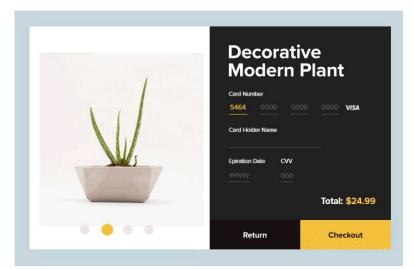
- 36. Have you tried changing the price to end in a 9 or a 7?
- 37. Have you tried writing out your price in terms of a payment plan (or 3 payments of \$497 vs. \$1497)?



- 37. Have you tried writing out your price in terms of a payment plan (3 payments of \$497 vs. \$1497)?
- 38. Have you tried removing the comma from your price (when it's over \$1,000) so it looks less expensive?



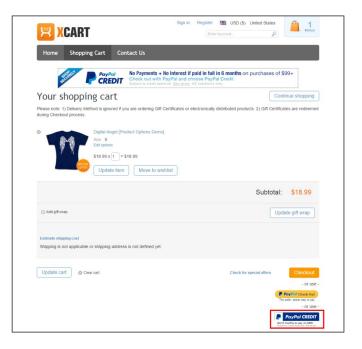
- 38. Have you tried removing the comma from your price (when it's over \$1,000) so it looks less expensive?
- 39. Have you added any animated elements like slide in text or arrow?



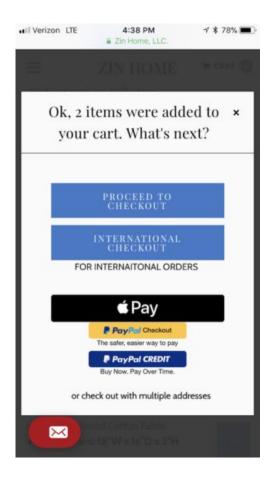
- 39. Have you added any animated elements like slide in text or arrow?
- 40. Have you tested FREE SHIPPING?



- 40. Have you tested FREE SHIPPING?
- 41. Have you tried using Paypal Credit?



- 41. Have you tried using Paypal Credit?
- 42. Have you tried adding Apple Pay to your order form?

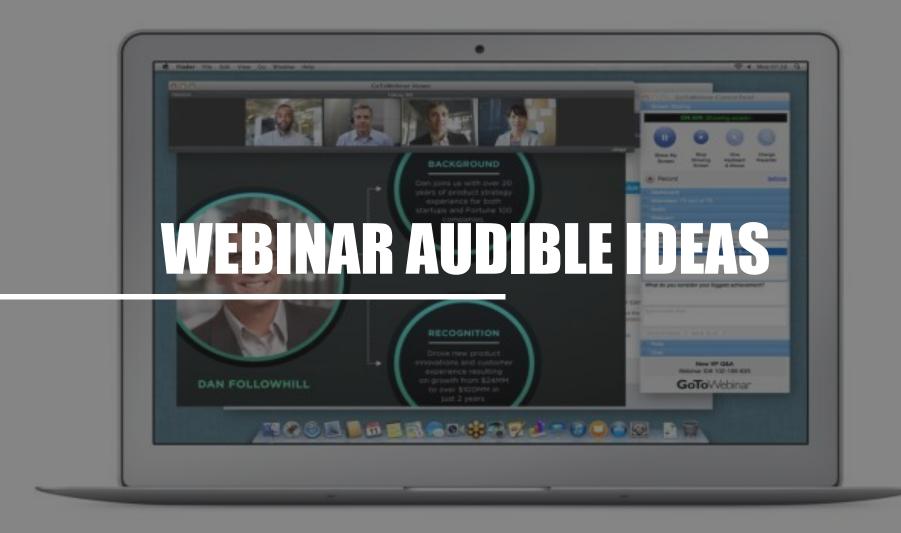


- 42. Have you tried adding Apple Pay to your order form?
- 43. Can someone scan the whole letter and understand the meat of the offer by simply reading headlines only?

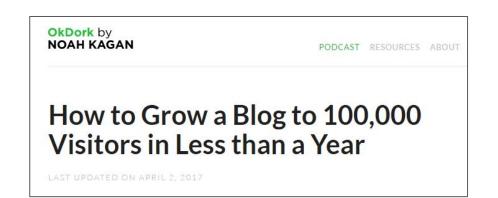


- 43. Can someone scan the whole letter and understand the meat of the offer by simply reading headlines only?
- 44. Are you sprinkling the page with testimonials?





45. Can you make the headline more curious on your registration page (so they don't know the answer to what you're offering in the presentation)?



46. Are you crushing all the objections for why people aren't buying?

Objection	Reframe
'We can't afford to spend that much."	Price is relative to value.
"Our budget doesn't allow for that." "We don't have any budget for that kind of expense."	Focus on the value you can create for their company, the time you can save, the revenue you can help generate, or the efficiency that will come from a better product or service.

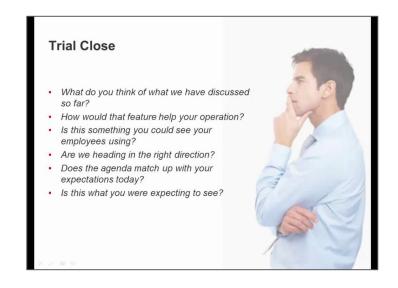
- 46. Are you crushing all the objections for why people aren't buying?
- 47. Does your webinar presentation need a better stack for the offer?

What You're Gonna Get...

When you invest in Funnel Builder Secrets Today...

6 Months ClickFunnels For FREE! (\$3,564 Value) (If You Take Action BEFORE The Deadline, You'll Also Get Backpack AND Actionetics For FREE For 6 Months Too!) Funnel Builder Secrets Masterclass (\$2,997 Value) 10 Weeks Masterclass That Will Help You To Become A Master Funnel Builder... Funnel Hacking 201: Spy For Profit (\$997 Value) \checkmark How To Ethically Steal Over \$1,000,000 Of Funnel Hacks From Your Competitors For Under \$100... Traffic Secrets Training Course (\$1,997 Value) Discover The Latest Tips, Tricks, And Strategies For Over 125+ Online Traffic Sources Funnel Scripts Software (12 Months) (\$1,997 Value) Get ALL Of Your Sales Letters, Scripts and Webinar Slides Written (In Under 10 Minutes) WITHOUT Hiring An Expensive Copywriter! Get a FREE account for the next 12 months! Free On-Boarding "ClickStart" Call! (\$1,997 Value) Get on a call with one of our top on-boarding experts to help get you started FAST! These training \$13.549 available on a first come, first serve bas

- 47. Does your webinar presentation need a better stack for the offer?
- 48. Does your webinar presentation need a better trial closes?



- 48. Does your webinar presentation need a better trial closes?
- 49. Does your webinar presentation do too much teaching and not enough belief breaking?



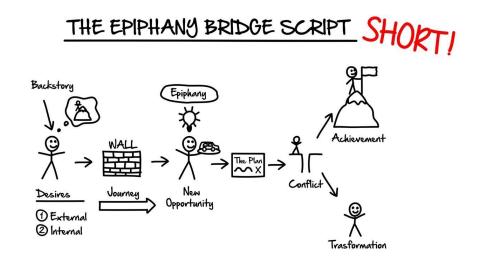
- 49. Does your webinar presentation do too much teaching and not enough belief breaking?
- 50. Do you have the stack on the order page when they are checking out?

STEP 1: Enter Account Informatio	CONGRATULATIONS! You've Made An Excellen Choice, Get Started Right Now! You're Nearly There
First Name	Choice, decisiances right now: not relivesing mere
Last Name	
Email	
Phone	
Address	You will get Access To:
City	 Facebook Advertising Specialist Certification
	(\$1,497 Value)
State	 Sales Funnel Specialist Certification (\$1,497 Value)
Zip	 Email Profit System (\$497 Value)
Select Country	 Traffic Mastery Intensive (\$1,297 Value)
	 Video Ads Hack (\$297 Value)
STEP 2: Enter Payment Informati	Wealth Academy Marketing System (\$9,997 Value)
VISA 🔜 📷 🔭	 Wealth Academy Partnership (\$9,997 Value)
Credit Card Number: CVC Co	
Card number CVC	Value)
Expiry Month: Expiry Year:	TODAY - EXCLUSIVE FOR EXISTING
01 • 2019 •	CLIENTS ONLY: ONLY: \$2,997
Order Summary	
Item	Amount 00 14 43
	USD 52,997
I Agree to pay \$2,997 today for access to the	HOUR MINUTES SECONDS
also agree to the Terms, Conditions and Polio purchase.	DAEGAN SMITH
YES! I'm Excited To Join Tod	Founder Maximum Leverage
Click here to complete your orde	top producers when it comes to getting traffic. He
- \$1,497.00+ In Savings - This Will Sell Out Quic	can drive obscene amounts of traffic on call, whenever he wants."
Your credit card statement will read "wealthacademy"	
	US manington tot. Use
	😔 🧕 🧉
You've made a great decision?	

- 50. Do you have the stack on the order page when they are checking out?
- 51. Is the value 10X the price?



- 51. Is the value 10X the price?
- 52. Are you telling epiphany bridge stories that give your viewers an aha moment?



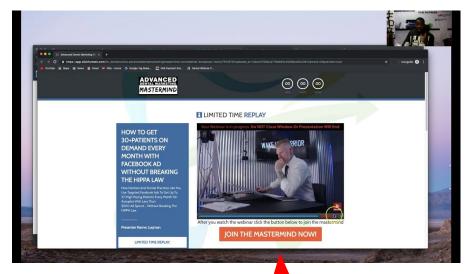
- 52. Are you telling epiphany bridge stories that give your viewers an aha moment?
- 53. Are you sending emails/texts/messenger messages to get them excited for the presentation?



- 53. Are you sending emails/texts/messenger messages to get them excited for the presentation?
- 54. Are you sending emails/texts/messenger messages for to replay to drive them back to the offer?



- 54. Are you sending emails/texts/messenger messages for to replay to drive them back to the offer?
- 55. Is the button delayed on the webinar watch page (so they can't buy until you get through the pitch)?



- 55. Is the button delayed on the webinar watch page (so they can't buy until you get through the pitch)?
- 56. Does the offer expire (with a countdown timer)?

