

# CONGRATULATIONS!

You are now the proud owner of 3 Proven, Viral Post Templates that can

GET YOU 1,000+ NEW CLIENT LEADS



# 2 POSTTYPES

This guide contains 2 different types of posts:

ENGAGEMENT POSTS & WALUE POSTS



# ENGAGEMENT POSTS

- Short, Question-Based Posts That Generate a TON of Engagement QUICKLY
- Mainly used in existing groups to IDENTIFY TARGET CLIENTS

# VALUE POSTS

- Longer, Story-Based Posts That Generate MASSIVE Amounts of Trust & Authority
- Mainly used on your Personal Profile to Entice Prospects to TAKE ACTION



# USING THIS GUIDE

Before each section of post templates, I break down the important aspects of that post type and what makes them so **ENGAGING!** 

Then I show you each example along with the "Fill-in-the-Blank" Template so you can customise them for your audience

Then, I'll show you a Case Study of how these templates were used to Generate 1,300 New Client Leads in Under 24 Hours!

# LET'S GET STARTED!



# ENGAGEMENT POSTS

### 1 - NOVELTY

Nobody needs another "What is Your Biggest Challenge" Post

You must think <u>OUTSIDE THE BOX</u>

Whats a novel idea, concept, term or subject you can explore with a question?

### 2 - OPINION

Questions that have a clear Right & Wrong answer are **NOT ENGAGING** 

Leave the questions **OPEN FOR INTERPRETATION** 

How can you make sure people have room to give their opinion?

### 3 - EASE

If you question is hard to answer, most people **WON'T ANSWER** 

Make sure your question is **EASY & QUICK** to answer

Can you pre-answer the question for them?



### 4 - CONTROVERSY

If your post doesn't have the potential to polarise people, they will **CARE LESS** 

Make sure to add an element of **POLARISATION** 

How can you add an emotionally charged option?



### 5 - VIRTUE SIGNALLING

People love to **SELF-IDENTIFY** as someone who hold themselves to high standards

Give them the opportunity to **SHOWCASE IT** 

How can I make THEM look good?



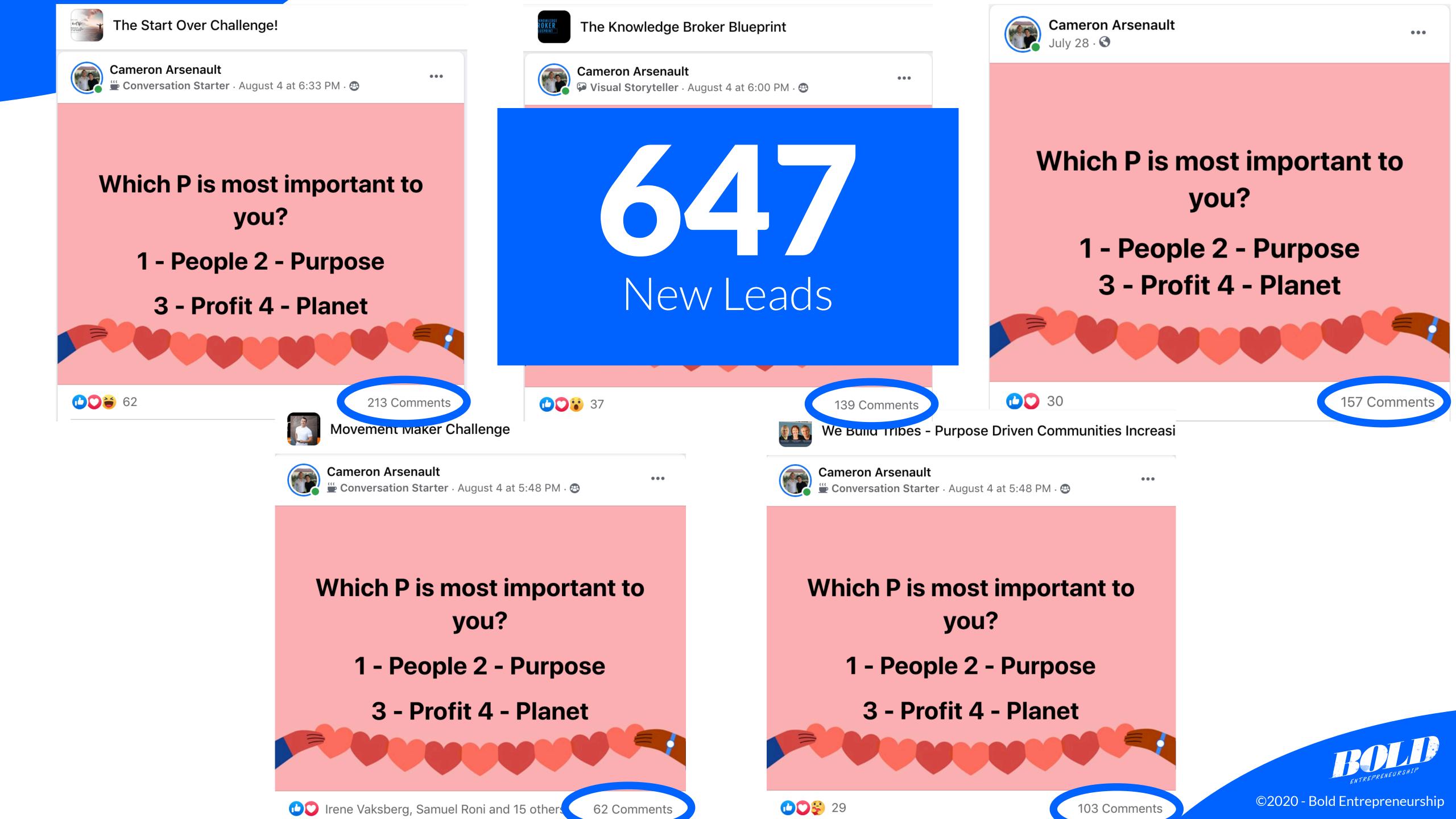
# THE VALUE RANKER

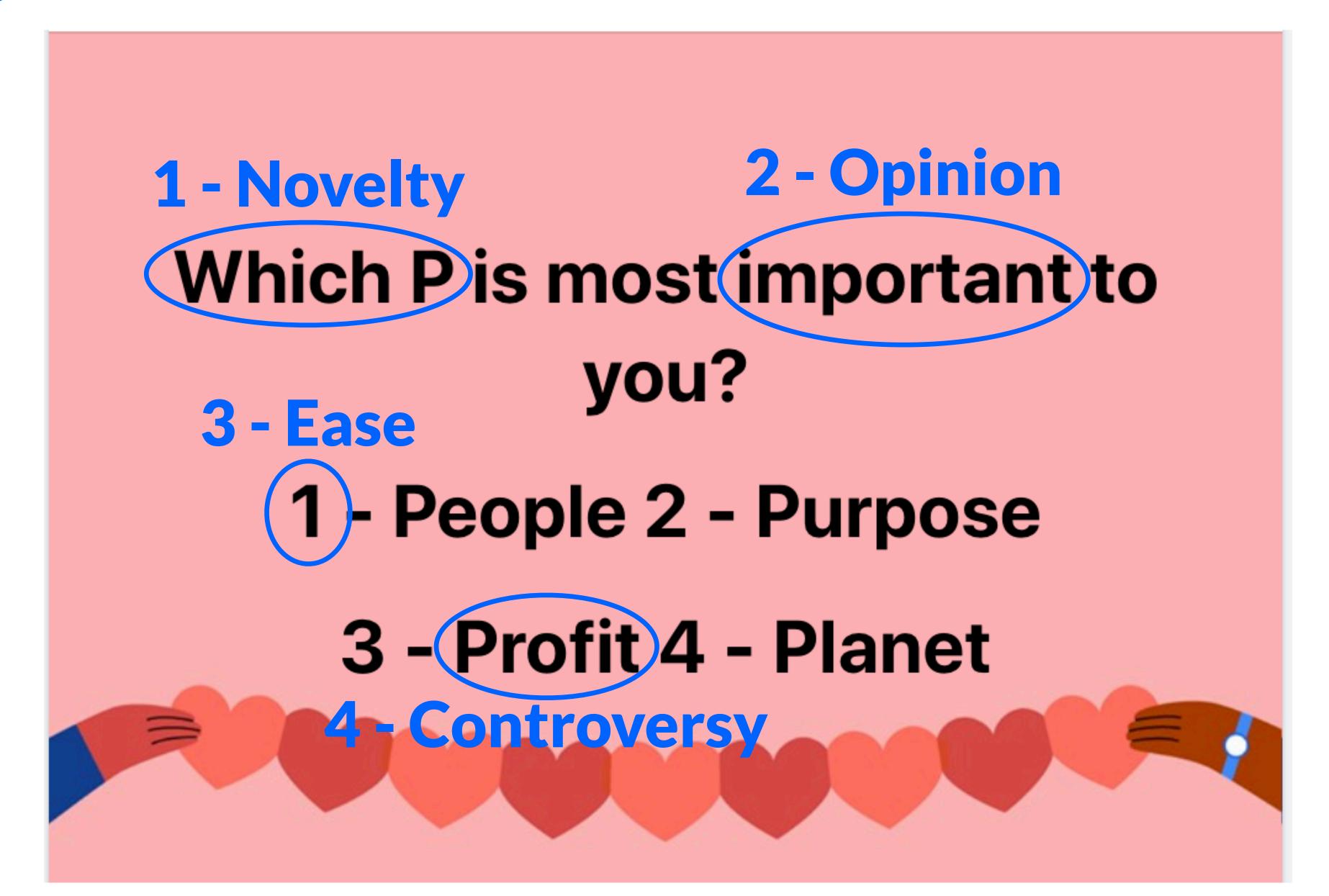


1 - People 2 - Purpose

3 - Profit 4 - Planet







### VALUE RANKER TEMPLATE

Which [TOPIC] is most important to you?

1 - [OPTION 1] 2 - [OPTION 2]

3 - [OPTION 3] 4 - [OPTION 4]

# THE BATON PASS





### BATON PASS TEMPLATE

In addition to [CONTROVERSIAL OPTION],

[TARGET MARKET] should also

care about

?

Finish This Sentence:)

WATCH VIDEO WALKTHROUGH



# VALUE POSTS

ATTENTION

NTEREST

ESIRE

ACTION



### 1-ATTENTION

Your Headline & Visual is KEY to catching peoples attention in this fast-paced social media environment

You need to make them want to give you their precious attention

Is the PAIN, DESIRE, or CURIOSITY apparent at first glance?



### 2 - INTEREST

Before they decide to give you their full attention, you need to pique their interest

Their "Attention Filter" will come down once you **ANSWER THESE QUESTIONS:** 

Whats in it for me? Does this Apply to my situation?



### 3 - DESIRE

Now that you have their attention - you need to build their desire to take action

There are 4 MAIN WAYS to do this:

# Does this EDUCATE, ENTERTAIN, INSPIRE or MOTIVATE them?



### 4-ACTION

Now that they have the desire to make a change

You must tell them WHAT TO DO!

Whats the next step they need to take? Make it clear.



# THE HANDHOLD

Next, take each of your pillars and brainstorm 4-5 individual posts you can create on each pillar!

Remember that each of these posts DO NOT have to be their own novel 😏

Some simple ideas for each post is:

...

certain goal

#### STEP 3 - SCHEDULE YOUR CONTENT \*\*

Spread each topic evenly over the course of the month

If you've got 5 Pillars, pick a day of the week for each pillar!!

Don't worry about filling every single day, because our last step is....

#### STEP 4 - FILL REMAINING SPACE /

Now you're probably thinking "HEY, there's still empty days!?!"

I promise you its on purpose

These are the days where you share a PERSONAL STORY 👌

It doesn't even need to be related to your business (But it can be)

It could be that you and your prospect both love golf, or both travelled to the same country, or both have a grandfather named Jimmy (All true for me 😊)

These are SUPER IMPORTANT because these posts are what get people to LIKE YOU

And trust me.... If they like you, they are MUCH MORE LIKELY TO BUY FROM YOU

(Sorry for all the caps, but it is THAT important)

Spend a couple hours on a lazy Sunday afternoon like me and next thing you know...

You'll have your ENTIRE MONTH of content planned out 🚀

Would love to know - What are your content pillars?? + + + 6

To Your Success

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#### HOW TO PLAN AN ENTIRE MONTHS WORTH OF CONTENT IN 2 HOURS 🚀

This method allowed me to plan an entire month of content in between naps this Sunday 😅

While most of us KNOW we need to produce more content to attract our tribe, but coming up with original content ideas day after day can get OVERWHELMING

Most of the time, it's not even writing the content that is the worst part - it's thinking of WHAT to write

That's why I wanted to share the method I use to plan out my ENTIRE MONTH of content in between naps on a lazy Sunday afternoon...

#### STEP 1 - IDENTIFY YOUR PILLARS 🕋

First up is identifying what the main TOPICS you want your business to be known for.

We call these your PILLARS - You need to identify 3-6 of them

Think about the main problems your business helps your ideal clients solve

Here's a few ideas broken by industry to get the creative juices flowing:

MEALTH/FITNESS - Meal Planning, Supplements, Exercises, Equipment

MINDSET - Self-Doubt, Routines, Meditation, Reframing

MARKETING - Lead Gen, Content Creation, Automation, Branding, Software

TRAVEL - Equipment, Destinations, Spending Tips, Safety, Travel Hacks

\*\*COACHING - Goals, Commitment, Habits, Accountability

Don't be afraid to REFINE each of your Pillars to better reflect your brand

STEP 2 - EXPAND YOUR PILLARS 🏋



Helpful Tips



77 Comments



Helpful Tips

### **(1) (2) (3) (4)**

77 Comments

### IMAGE CHOICE

## PICTURESQUE LANDSCAPE

...

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STEP 2 - EXPAND YOUR PILLARS T

### HEADLINE

"HOW TO" +
"BENEFIT"

# CAPITALIZED + EMOJIS



•••

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### INTEREST

Who?

People who create content

What?

Use this method

When?

On a Lazy Sunday

Where?

Entire Month of content

Why?

It reduces overwhelm

How?

Follow these steps



•••

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### DESIRE

### EDUCATION

### Struggle

Coming up with content ideas is hard and time consuming

#### **Decision**

Batch the content idea generation into a single session on a Sunday



Next, take each of your pillars and brainstorm 4-5 individual posts you can create on each pillar!

Remember that each of these posts DO NOT have to be their own novel 😏

Some simple ideas for each post is:

- Identify ONE small problem you can help solve with a STORY
- Make a LIST like this with instructions for accomplishing a certain goal
- Make a List of Tips or common mistakes to avoid

#### STEP 3 - SCHEDULE YOUR CONTENT T

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To Your Success

Cam

### DESIRE

### EDUCATION

#### **Outcome**

Following this process will give you an entire month of content

#### **Transition**

This helps you create content people will like

"If they like you then..."



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#### What #1 - What to DO

Make your content calendar and post your pillars in the comments

#### What #2 - What's NEXT

You'll not have to worry about planning content for another month!



### HANDHOLD TEMPLATE

How to [RESULT] in [SHORT TIME PERIOD]

This method allowed me to [RESULT ACHIEVED]

While most of us KNOW we need to [THING THEY HATE], but [WHY THEY HATE IT]

Most of the time, [THING THEY HATE] that's the worst part - it's [OTHER THING THEY HATE]

That's why I wanted to share the method I used to [GET RESULT]

STEP 1 - [FIRST STEP]

[EXPLAIN FIRST STEP]

[GIVE EXAMPLES]

STEP 2 - [SECOND STEP]

[EXPLAIN SECOND STEP]

[GIVE TIPS]



#### HANDHOLD TEMPLATE

STEP 3 - [THIRD STEP]

[EXPLAIN THIRD STEP]

[GIVE TIP]

STEP 4 - [FOURTH STEP]

[EXPLAIN FOURTH STEP]

[GIVE TIPS]

And trust me... If you follow these steps, you'll get [BENEFIT]

[USE METHOD] like me and next thing you know....

You'll [GET RESULT]

Would love to know - [ASK QUESTION]

# WANT MORE ENGAGING POST TEMPLATES?

CLICK HERE



# AND IT'S NOT JUST ME USING THESE TEMPLATE FOR AMAZING RESULTS...



# CASE STUDY TAMELA



### TAMELA

#### Stress and Anxiety Coach

Helps women aged 35-60 reduce anxiety and embrace their true selves



### HER "VALUE RANKER" POST

Which de-stressor do you find most beneficial? 1. Conversation 2. Meditation 3. Exercise 4. Drugs/Alcohol

## HER RESULTS....

# OVER 1,300+ LEADS IN UNDER 48 HOURS

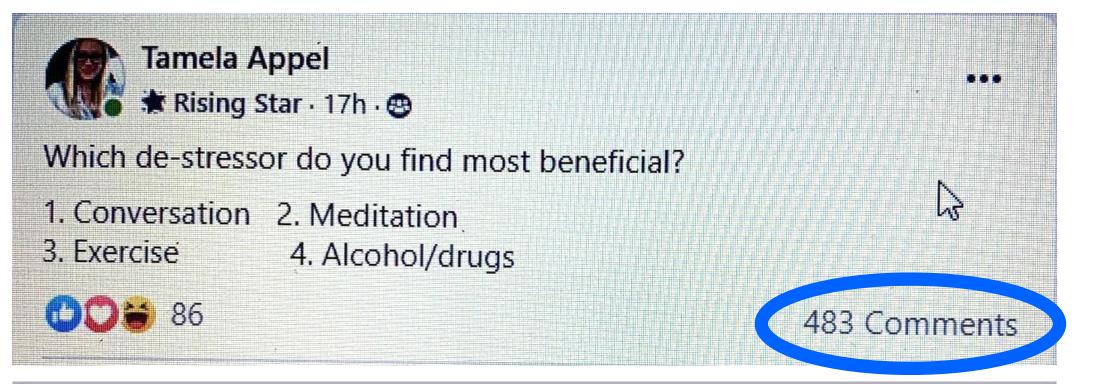


### Tamela Appel ► Build Your Brand Challenge

21 hrs · ② · Which de-stressor do you find most beneficial? 1. Conversation 2. Meditation 3. Exercise 4. Alcohol/drugs

**⊕**♥ 92

**520 Comments** 





### Tamela Appel ▶ The Start Over Challenge!

3 hrs · ② · In a state of anxietythe first place you turn is: 1. Nature. 2. Friends/family 3. Meditation/breath 4. An intoxicant

**10** 

30 Comments



Alcohol

00 42

150 Comments

Like

Comment

Which de-stressor do you find most beneficial?

1. Conversation 2.

Meditation
3. Exercise 4.

Drugs/Alcohol

**OO** 21

107 Comments



Your most beneficial destressor? 1. Conversation 2. Meditation 3. Exercise 4. Drugs/Alcohol

**OO** 16

101 Comments

Sew Leads



# NOW YOU'VE GOT EVERYTHING YOU NEED TO CREATE A TON OF ENGAGEMENT...



# DO YOU WANT THE SYSTEM FOR TURNING THAT ENGAGEMENT INTO LOYAL FANS EAGER TO BUY YOUR OFFER??



### ORGANIC FACEBOOK MASTERY

Click Here To Turn



LIKES -> RAVING FANS